

QUEEN'S ROAD CAPITAL INVESTMENT LTD. (TSX: QRC) Leading Financier to the Global Resource Sector

#### **Corporate Presentation**

March 2024

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# QRC – At A Glance

- Leading source of investment capital to resource companies
- Focuses on investment structures which, where possible, limit downside and retain upside
  - Preference for convertible debenture structures
    - Income during life of debenture through interest payment
    - Downside protected as debt structure ranks ahead of shareholders
    - Unlimited upside (conversion option of the debenture)
- Managed by Warren Gilman and Alex Granger who have over 60 years of deal making and financing in the global resource sector
- Well funded and backed by some of Australia's most successful entrepreneurs starting with Jack Cowin (Competitive Foods)
  - QRC's top 7 shareholders, which includes directors & officers, own >80% of the shares outstanding of the Company



## QRC – At A Glance

Ticker:	QRC.TO	Substantial Shareholders (> 1%)	
Share Price:	C\$0.84		
52-Week High/Low:	C\$0.94/C\$0.61	Corom Pty Ltd (Jack Cowin) 2	8.0%
Avg. Daily Volume	86,104 shares	BBRC International Pte Ltd (Brett Blundy) 1	.5.8%
Market Cap:	C\$383 million	Warren Gilman (Chairman & CEO)	9.6%
		Institutional Investor (Australia)	7.5%
Basic Shares Outstanding:	456,322,066	High Net Worth Investor (U.S.A.)	7.2%
		High Net Worth Investor (Australia)	7.0%
Options Outstanding:	38,650,000	Institutional Investor (Australia)	5.1%
		Corporate Investor (Canada)	2.0%
Diluted Shares Outstanding:	494,972,066	Michael Cowin (Director)	1.4%
\$0.95		2,5	500,000
\$0.90 \$0.85		2,0	000,000
\$0.80 <b></b>	A	1,5	500,000
\$0.75 <b>W P</b>	A Ma A		000,000
\$0.65 \$0.60			0,000
11-Mar-22 11-Jun-22 11-Sep-22	11-Dec-22 11-Ma	ROAL	

## Leadership Team

#### Management Team

#### Warren Gilman (Chairman & CEO)

- Mining Engineer
- 26 years at CIBC running mining investment banking in Canada, Australia and Hong Kong
- 10 years as Chairman & CEO of CEF Holdings, investing in the global mining sector jointly with Li Ka-Shing
  - US\$555 million invested in 12 companies (incl. NexGen & Niobec), all yielding double digit IRRs

#### Alex Granger (President & Director)

- 10 years in mining investment banking in Canada, Australia and Hong Kong with CIBC & Credit Suisse
- 9 years as CEO & director of TSXV junior listed mining issuers with assets in Asia

#### Vicki Cook (CFO)

• Chartered Accountant with 25 years experience with Hong Kong-based large conglomerates

#### **Independent Directors**

#### **Michael Cowin**

- Principal at Corom Funds Management (family office for the Cowin Family)
- 20 years as a fund manager in Australia with a focus on small caps and mining issuers

#### **Donald Roberts**

- Chartered accountant with the CPAs of Canada, Alberta & British Columbia
- Group Deputy CFO of Hutchison Whampoa Ltd. until retirement in 2011

#### **Peter Chau**

 Managing Director and Chief Investment Officer of Infiniti Investment Management Ltd., a HK-based investment company



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### Supportive Shareholder Base

Corom Pty Ltd. is an
investment vehicle owned and
controlled by <u>Jack Cowin</u> , a
Canadian-Australian
businessman and
philanthropist.

Mr. Cowin owns Competitive Foods, one of Australia's largest restaurant franchisors and is Chairman of Domino's Pizza Enterprises (A\$4 billion), of which he owns 27%.

**Corom Pty Ltd** 

wned and <b>owin</b> , a npetitive lia's anchisors	BBRC International Pte Ltd. is an investment vehicle owned and controlled by <u>Brett Blundy</u> , an Australian businessman and philanthropist. Mr. Blundy founded BB Retail Capital, a fashion conglomerate.	Warren Gilman, Chairman & CEO, owns 9.6% of QRC; all directors & officers are shareholders		High Net Worth investors in Australia, New Zealand & Hong Kong	
Oomino's 34 billion), %.	BBRC International Pte Ltd Institutions in Australia, Malaysia and the Netherlands			Australasia High Net Worth Investors High Net Worth Investors	



## **Investment Philosophy**

#### Objectives

QRC invests in public and privately held companies, primarily in the <u>natural resource sector</u>, with the objective of increasing shareholder return while seeking to preserve capital and limit downside risk by focusing on opportunities with attractive risk to reward profiles. The Company seeks out superior investments that may include the acquisition of shares, equity, warrants, debt, convertible securities, royalty arrangements or streaming arrangements for public or private corporations <u>with a focus on convertible debt securities</u>.

#### **Investment Criteria**

- Commodity agnostic
- Companies/Projects in safe jurisdictions
- Projects in production or advancing to development
- Double digit IRR projects at conservative commodity price assumptions
- Seeking world-class projects as well as disruptive assets (e.g. NexGen)
- Supporting management teams with successful track records
- <20% equity upon conversion of debenture</li>

#### **Investment Structure**

All our convertible debenture investments carry the same structure and terms which allows transparency between the investee companies and provides simplicity and low legal cost documentation

- 4-5 Year Terms
- 130% Conversion Premium
- Coupon 1/3 shares; 2/3 cash
- Voting Alignment
- 3% Establishment Fee



## Shareholder Returns

• Since its inception, QRC has returned excess cash operating profits to shareholders in the form of dividends and share buybacks.

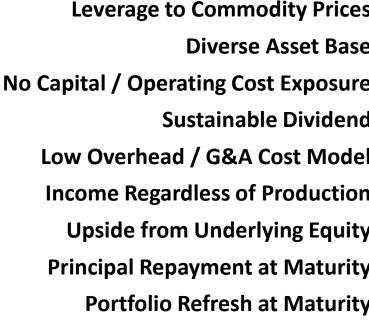
	Year 1 2021	Year 2 2022	Year 3 2023
Declared Dividend Per Share	C\$0.015	C\$0.017	C\$0.019
Dividend Yield at Announcement	2.0%	2.7%	2.9%
Total Dividend Payable	C\$4.3 million	C\$7.6 million	C\$8.6 million
DRIP Participation Dividend Shares Issued Total Cash Dividend Paid	74% 4,393,303 C\$1.1 million	90% 9,631,732 C\$0.7 million	51% 6,652,960 C\$4.2 million
Shares Repurchased Total Cash Spent on Repurchases	nil nil	3,260,694 C\$2.0 million	2,322,790 C\$1.1 million
Payout Ratio*	54%	46%	42%

\* Sum of Cash paid in dividends and cash spent on repurchases divided by Cash Operating Profits



### Why Focus on Converts?

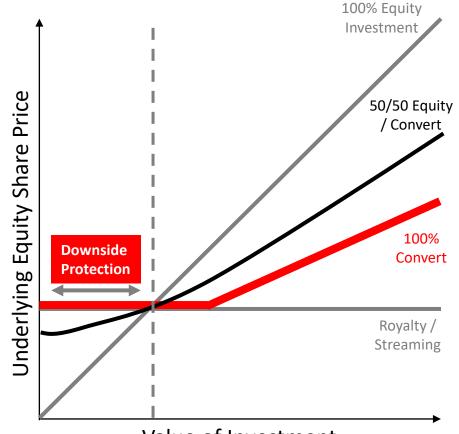
	Convert Co	Royalty / Streaming Co	Mining / Exploration Co
Prices	X	X	X
t Base	X	X	
osure	X	X	
vidend	X	X	
Model	X	X	
uction	X		
Equity	X		X
turity	X		
turity	X		





# The Convert Model

- Investments in convertible debentures offer:
  - Downside protected as debt structure ranks ahead of shareholders
  - Full equity upside above the conversion price
  - Income regardless of macro / operating metrics during life on convert (interest coupon)
  - Repayment of principal at maturity



Value of Investment



## Equity Raise vs. Convert Issuance

• For successful issuers, a convert makes a lot more financial sense than a brokered equity raising as the dilution negatively impacts significantly more than the coupon.

	Equity	Convert
Share Price at Issuance	\$1.00	\$1.00
Equity Raise Price	\$0.85	
Conversion Price		\$1.30
<b>Commission/Establishment Fee</b>	6%	3%
Coupon Rate		8%
Shares Issued (\$15m raise)	17.6m	11.5m
Fees Paid (\$)	\$0.9m	\$0.45m
Interest Paid (p.a.)		\$1.2m
Dilution at \$2.00 share price	(\$6.1m)	
Dilution at \$3.00 share price	(\$12.2m)	



### **Investment Portfolio**

### US\$70,000,000 9.0% Convertible Debenture (\$6.76 conversion; 09/28 term)

#### 10,675,128 Shares Equity Investment

NexGen is a uranium development company that owns & operates the Arrow uranium deposit located in Saskatchewan, Canada. Arrow is the world's largest to-be-developed high-grade uranium deposit with a indicated mineral resource estimate of 179.5 mlbs  $U_3O_8$  grading 6.88%  $U_3O_8$ .

NexGen is currently advancing permitting at Arrow.

NXE.TO/NXE – US\$4.0 billion market cap

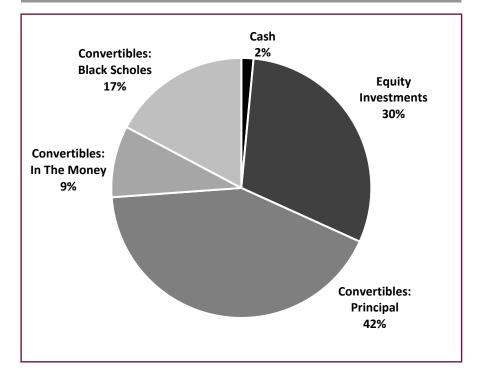
US\$30,000,000 10.0% Convertible Debenture (\$1.90 conversion; 12/28 term) Gold Royalty is one of the fastest growing precious metals focused royalty and streaming companies.		US\$10,000,000 9.1% Convertible Debenture (C\$0.88-\$4.33 conversion; 08/25- 12/27 terms) IsoEnergy is a uranium development company		
Liquid Equity Potfolio	20,000,000 9.0% vertible Debenture ).50 conversion;	ermy	US\$14,000,000 8.0% Convertible Debenture LA US\$15,000,000	
Other	OS\$20,00 Converti (\$30.50 0	n 07/cn	9.0% Convertible Debenture	

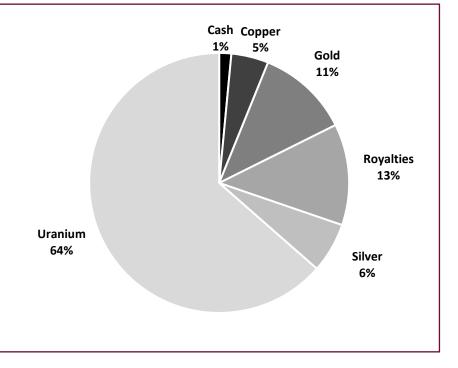


### **Investment Portfolio**

#### Current Portfolio NAV Distribution (By Investment Type)

#### Current Portfolio NAV Distribution (By Commodity)





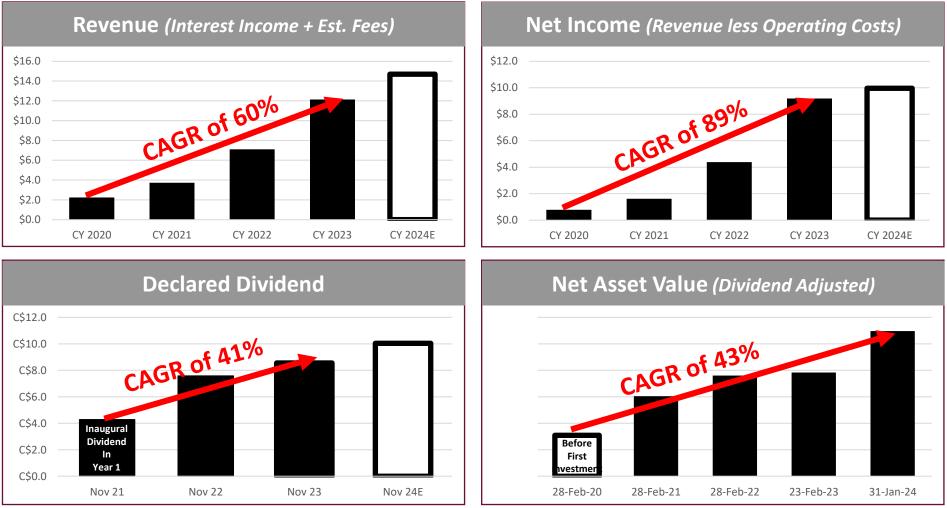


### Market Value of Investments

• Management's Estimated Value of Investments at February 1, 2024.

NXE	9.0% Coupon Convert					
NXE.TO	Equity					
GROY		10.0% Coupon C	onvert			
ISO.V (All)	8	.5-10.0% Coupon Conv	ert			
CTGO	9.0% Co	oupon Convert				
la.v (All)	8.0% Coupon	Convert				
CEL.AX	9.0% Coupon C	Convert				
Other	Equity					
\$	525 Initial Investment / Debt Principa	\$50 I Black Scholes Value of Con	\$75	\$10		UEEN'S
14	In-the-Money Value of Convert /		IVEI L		R C	OAD APITAL

## **Financial Performance**



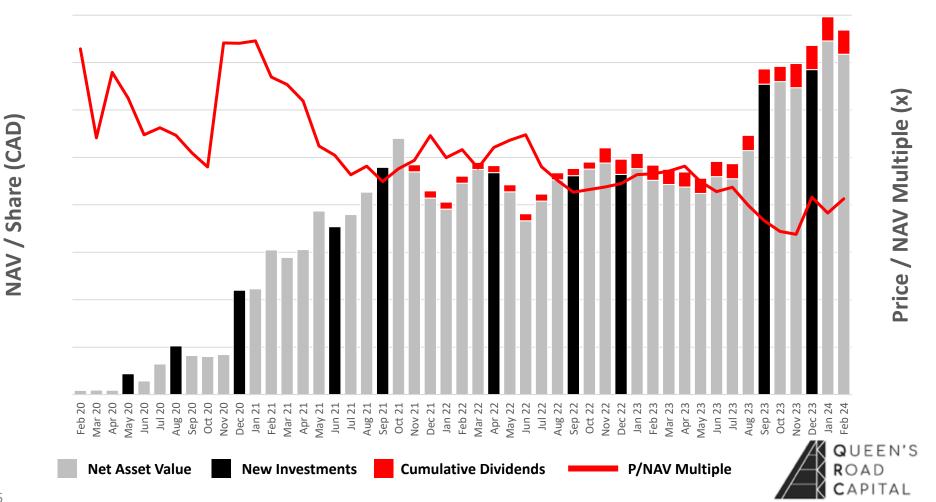
2024 Projections reflects only current investments (to maturity/redemption). They do not include any Company forecast for additional investments to be completed during the year that will contribute to the financial performance of QRC.

QUEEN'S ROAD CAPITAL

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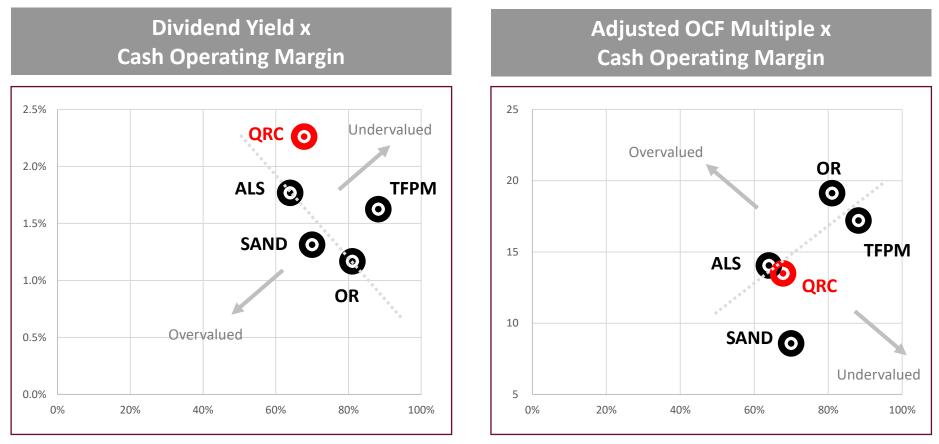
## Public Market Valuation

 Despite seeing an almost 4 fold increase in NAV since inception 4 years ago, QRC trades at close to its all-time low P/NAV multiple.

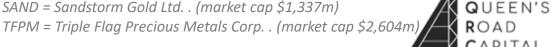


## **Public Market Valuation**

QRC remains undervalued compared to its peers on a number of different metrics.



ALS = Altius Minerals Corp. (market cap \$631m) OR = Osisko Gold Royalties Ltd. . (market cap \$2,810m) SAND = Sandstorm Gold Ltd. . (market cap \$1,337m)



# Investment Highlights

### • DON'T LOSE SHAREHOLDERS MONEY

• We LIMIT downside risk by investing in convertible DEBT securities

### • PAY AN ANNUAL DIVIDEND

• We do so every year and plan to grow it every year

### QUALITY ASSETS IN SAFE JURISDICTIONS

• We scour the world for the best orebodies in any commodity

#### • UNLIMITED UPSIDE

• Mining equity investments have explosive upside and our investments have unlimited exposure to that upside

### TREMENDOUS VALUE

 We have successfully executed on all the above and have achieved a record high share price, 89% CAGR on net profits and 43% CAGR on NAV yet we currently trade at a 20+% discount to that value





#### QUEEN'S ROAD CAPITAL INVESTMENT LTD. (TSX: QRC) Thank You!