

QUEEN'S ROAD CAPITAL INVESTMENT LTD. (TSX: QRC) Leading Financier to the Global Resource Sector

**Corporate Presentation** 

*May 2025* 

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## QRC – At A Glance

- Leading source of investment capital to resource companies
- Focuses on investment structures which, where possible, limit downside and retain upside
  - Preference for convertible debenture structures
    - Income during life of debenture through interest payment
    - Downside protected as debt structure ranks ahead of shareholders
    - Unlimited upside (conversion option of the debenture)
- Managed by Warren Gilman and Alex Granger who have over 60 years of deal making and financing in the global resource sector
- Well funded and backed by some of Australia's most successful entrepreneurs starting with Jack Cowin (Competitive Foods)
  - QRC's top 7 shareholders, which includes directors & officers, own >80% of the shares outstanding of the Company



# QRC – At A Glance

Ticker: Share Price: 52-Week High/Low: Avg. Daily Volume Market Cap:	QRC.TO C\$6.51 C\$9.00/C\$5.51 8,253 shares C\$325 million
Basic Shares Outstanding:	49,041,905
Options Outstanding:	2,728,500
Diluted Shares Outstanding:	52,670,005

Substantial Shareholders (> 1%)				
Corom Pty Ltd (Jack Cowin)	27.5%			
BBRC International Pte Ltd (Brett Blundy)	15.8%			
Warren Gilman (Chairman & CEO)	11.7%			
Institutional Investor (Australia)	7.0%			
High Net Worth Investor (Australia)	6.9%			
High Net Worth Investor (U.S.A.)	6.6%			
Institutional Investor (Australia)	4.8%			
Uranium Royalty Corp. (Canada)	2.0%			
Institutional Investor (Malaysia)	1.3%			
Michael Cowin (Director)	1.3%			



# Leadership Team

#### **Management Team**

#### Warren Gilman (Chairman & CEO)

- Mining Engineer
- 26 years at CIBC running mining investment banking in Canada, Australia and Hong Kong
- 10 years as Chairman & CEO of CEF Holdings, investing in the global mining sector jointly with Li Ka-Shing
  - US\$555 million invested in 12 companies (incl. NexGen & Niobec), all yielding double digit IRRs

### **Alex Granger (President & Director)**

- 10 years in mining investment banking in Canada, Australia and Hong Kong with CIBC & Credit Suisse
- 9 years as CEO & director of TSXV junior listed mining issuers with assets in Asia

#### Vicki Cook (CFO)

 Chartered Accountant with 25 years experience with Hong Kong-based large conglomerates

### **Independent Directors**

#### **Michael Cowin**

- Principal at Corom Funds Management (family office for the Cowin Family)
- 20 years as a fund manager in Australia with a focus on small caps and mining issuers

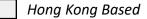
#### **Donald Roberts**

- Chartered accountant with the CPAs of Canada, Alberta & British Columbia
- Group Deputy CFO of Hutchison Whampoa Ltd. until retirement in 2011

#### **Peter Chau**

 Managing Director and Chief Investment Officer of Infiniti Investment Management Ltd., a HK-based investment company





## Supportive Shareholder Base

Corom Pty Ltd. is an investment vehicle owned and controlled by <u>Jack Cowin</u>, a Canadian-Australian businessman and philanthropist.

Mr. Cowin owns Competitive Foods, one of Australia's largest restaurant franchisors and is Chairman of Domino's Pizza Enterprises (A\$4 billion), of which he owns 27%. BBRC International Pte Ltd. is an investment vehicle owned and controlled by <u>Brett Blundy</u>, an Australian businessman and philanthropist.

Mr. Blundy founded BB Retail Capital, a fashion conglomerate.

BBFIT Investments Pte Ltd.

**Directors & Officers** 

Institutions in Australia, Malaysia and the Netherlands

Warren Gilman, Chairman & CEO, owns 11.7% of QRC; all directors & officers are shareholders High Net Worth investors in Australia, New Zealand & Hong Kong

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Net Worth
Investors

U.S. High Net Wort

Institutions

Retail

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Corom Pty Ltd



# Investment Philosophy

### **Objectives**

QRC invests in public and privately held companies, primarily in the <u>natural resource sector</u>, with the objective of increasing shareholder return while seeking to preserve capital and limit downside risk by focusing on opportunities with attractive risk to reward profiles. The Company seeks out superior investments that may include the acquisition of shares, equity, warrants, debt, convertible securities, royalty arrangements or streaming arrangements for public or private corporations with a focus on convertible debt securities.

#### **Investment Criteria**

- Commodity agnostic
- Companies/Projects in safe jurisdictions
- Projects in production or advancing to development
- Double digit IRR projects at conservative commodity price assumptions
- Seeking world-class projects as well as disruptive assets (e.g. NexGen)
- Supporting management teams with successful track records
- <20% equity upon conversion of debenture</li>

#### **Investment Structure**

All our convertible debenture investments carry the same structure and terms which allows transparency between the investee companies and provides simplicity and low legal cost documentation

- 4-5 Year Terms
- 130% Conversion Premium
- Coupon 1/3 shares; 2/3 cash
- Voting Alignment
- 3% Establishment Fee



## Shareholder Returns

 Since its inception in 2020, QRC has returned almost C\$35 million to shareholders through dividends and share buybacks.

	Year 1 2021	Year 2 2022	Year 3 2023	Year 4 2024
Declared Dividend Per Share	C\$0.015	C\$0.017	C\$0.019	C\$0.021
Dividend Yield at Announcement	2.0%	2.7%	2.9%	2.9%
Total Dividend Payable	C\$4.3 million	C\$7.6 million	C\$8.6 million	C\$10 million
DRIP Participation	74%	90%	51%	79%
Dividend Shares Issued	4,393,303	9,631,732	6,652,960	11,352,533
Total Cash Dividend Paid	C\$1.1 million	C\$0.7 million	C\$4.2 million	C\$2.2 million
Shares Repurchased	nil	3,260,694	2,322,790	1,250,730
Total Cash Spent on Repurchases	nil	C\$2.0 million	C\$1.1 million	C\$1.1 million
Payout Ratio*	54%	46%	42%	36%

<sup>\*</sup> Sum of Cash paid in dividends and cash spent on repurchases divided by Cash Operating Profits



## Why Focus on Converts?

Leverage to Commodity Prices

Diverse Asset Base

No Capital / Operating Cost Exposure

Sustainable Dividend

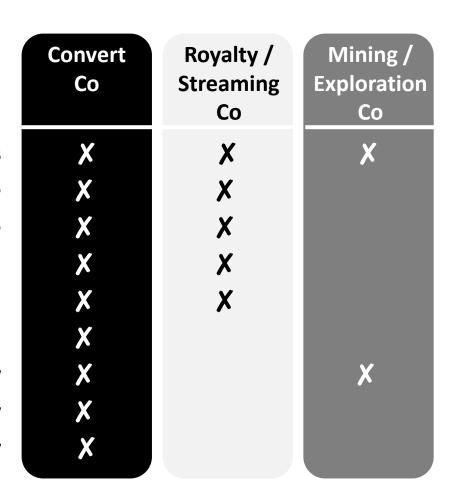
Low Overhead / G&A Cost Model

Income Regardless of Production

Upside from Underlying Equity

Principal Repayment at Maturity

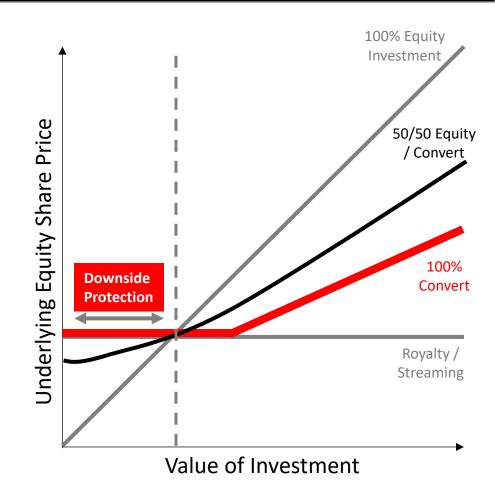
Portfolio Refresh at Maturity





## The Convert Model

- Investments in convertible debentures offer:
  - Downside protected as debt structure ranks ahead of shareholders
  - Full equity upside above the conversion price
  - Income regardless of macro / operating metrics during life on convert (interest coupon)
  - Repayment of principal at maturity





## Equity Raise vs. Convert Issuance

• For successful issuers, a convert makes a lot more financial sense than a brokered equity raising as the dilution negatively impacts significantly more than the coupon.

Share Price at Issuance	
<b>Equity Raise Price</b>	
<b>Conversion Price</b>	
<b>Commission/Establishment Fee</b>	
Coupon Rate	
Shares Issued (\$15m raise)	
Fees Paid (\$)	
Interest Paid (p.a.)	
Dilution at \$2.00 share price	
Dilution at \$3.00 share price	

	Equity	Convert
)	\$1.00	\$1.00
)	\$0.85	
•		\$1.30
•	6%	3%
)		8%
)	17.6m	11.5m
)	\$0.9m	\$0.45m
)		\$1.2m
)	(\$6.1m)	
)	(\$12.2m)	



## Investment Portfolio

US\$70,000,000 9.0% Convertible Debenture (\$6.76 conversion; 09/28 term)

10,575,128 Shares Equity Investment

NexGen is a uranium development company that owns & operates the Arrow uranium deposit located in Saskatchewan, Canada. Arrow is the world's largest to-be-developed high-grade uranium deposit with a indicated mineral resource estimate of 179.5 mlbs  $U_3O_8$  grading 6.88%  $U_3O_8$ .

NexGen is currently advancing permitting at Arrow.

NXE.TO/NXE – US\$4.0 billion market cap

**NXE** 

US\$50,000,000 11.0% Convertible Debenture (£0.90 conversion; 07/29 terms)

Moxico Resources is a Zambian copper producer.

Liquid Equity Portfolio

US\$20,000,000 9.0%
Convertible Debenture
(\$30.50 conversion; 05/28

Other **Equity** 

**CTGO** 

MOX

US\$30,000,000 10.0% Convertible Debenture

(\$1.90 conversion; 12/28 term)

Gold Royalty is one of the fastest growing precious metals focused royalty and streaming companies.

GROY

US\$15,000,000 S Convertible Debenture

**CEL** 

US\$14,000,000 8.0% Convertible Debenture

\_A

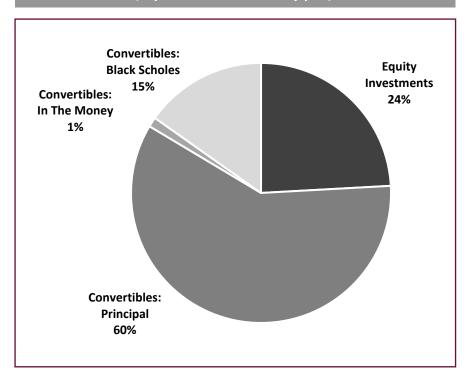
US\$7,000,000 9.1% Convertible Debenture

ISC

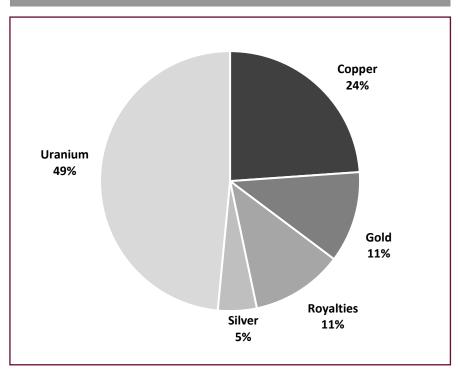


## **Investment Portfolio**

# Current Portfolio NAV Distribution (By Investment Type)



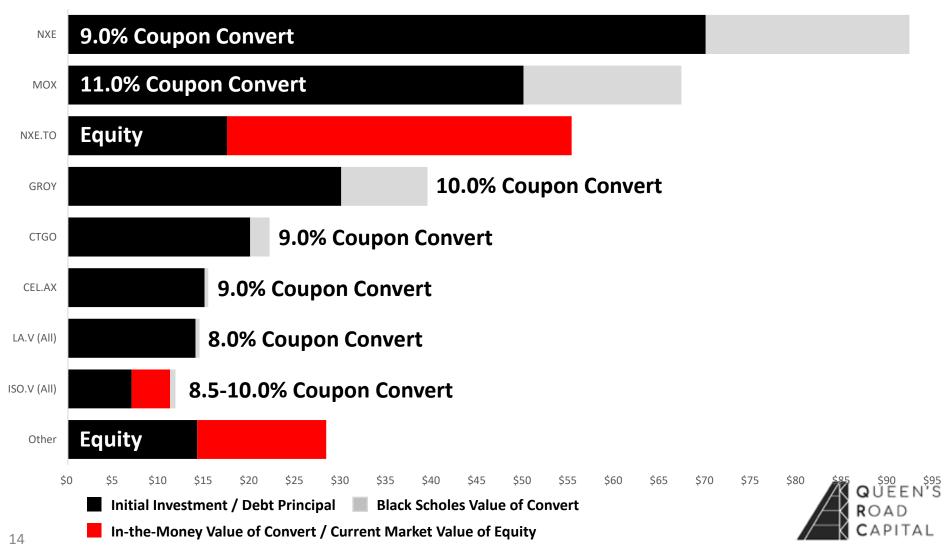
# Current Portfolio NAV Distribution (By Commodity)



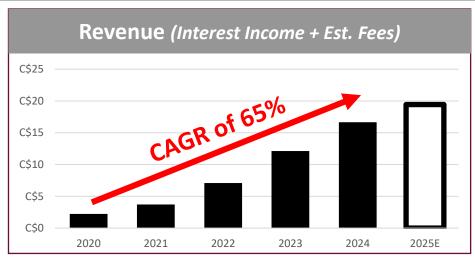


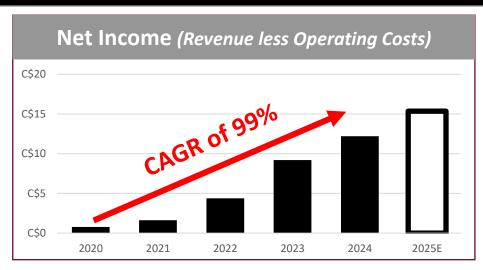
### Market Value of Investments

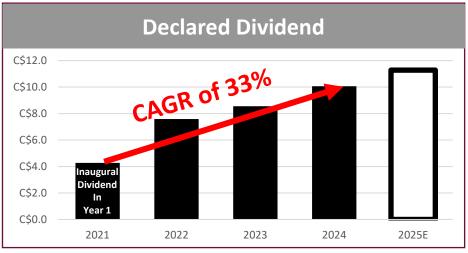
• Management's Estimated Value of Investments at Apr 30, 2025.

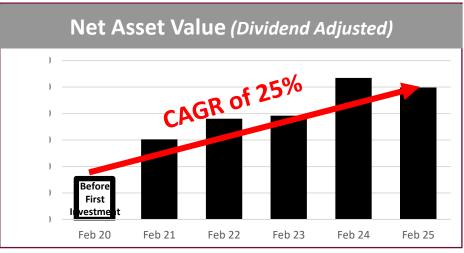


### Financial Performance







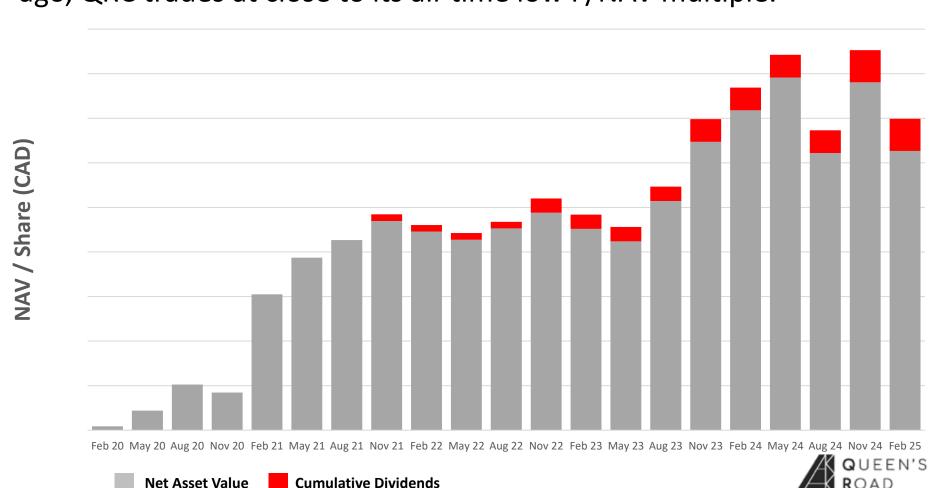


2024 Projections reflects only current investments (to maturity/redemption). They do not include any Company forecast for additional investments to be completed during the year that will contribute to the financial performance of QRC.



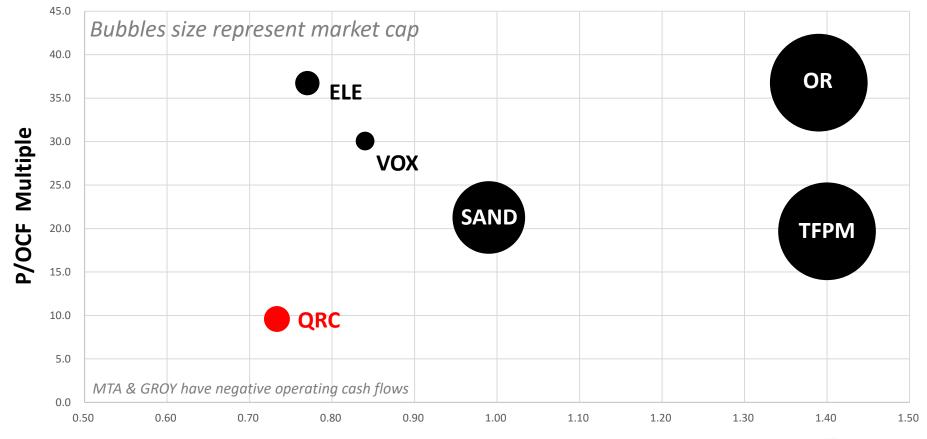
## **Public Market Valuation**

 Despite seeing an almost 4 fold increase in NAV since inception 4 years ago, QRC trades at close to its all-time low P/NAV multiple.



## Public Market Valuation

 QRC remains undervalued compared to its peers based on a number of different metrics.





## Investment Highlights

### DON'T LOSE SHAREHOLDERS MONEY

We LIMIT downside risk by investing in convertible DEBT securities

### PAY AN ANNUAL DIVIDEND

We do so every year and plan to grow it every year

### QUALITY ASSETS IN SAFE JURISDICTIONS

We scour the world for the best orebodies in any commodity

### UNLIMITED UPSIDE

 Mining equity investments have explosive upside and our investments have unlimited exposure to that upside

### TREMENDOUS VALUE

• We have successfully executed on all the above and have achieved a record high share price, 98% CAGR on net profits and 26% CAGR on NAV yet we currently trade at a 20+% discount to that value



QUEEN'S ROAD CAPITAL INVESTMENT LTD. (TSX: QRC)
Thank You!